## NIT No.: CMC/BR/23-24/RB/CR/KB/1152 Dated: 22.07.2023

Notice Inviting Tender (NIT) for

## "Award of Contract for Hiring of agency for providing Toll free helpline services in BRPL".

| Sr.<br>No. | Page #   | Clause                                   | Clause Description  | Query   | BRPL Reply   |
|------------|----------|--|---|---|--|
| 1          | 13       | Pre-qualification Commercial<br>criteria | The bidder should have net worth of Rs.1 Crore on the last day of the preceding financial year on the date of bid<br>submission. The bidder shall submit the Certificate of Net Worth duly certified by Chartered Accountant for the last<br>financial year i.e. FY 2022-23. The Net worth certificate must have UDIN Number.   | Bidder requests the Bank to consider positive operating profit or positive EBITDA for at least 3<br>financial years (2020-21, 2021-22 and 2022-23).   |  |
| 2          | 15       | 6.2                                      | Technical bid documents along with commercial terms and conditions shall <b>also be submitted</b> in Pen Drive. <b>No price bid</b><br>shall <b>be submitted in Pen Drive</b> . The PEN Drive should be owned by Bidder. The bidder shall ensure that the Pen Drive is<br>free from all viruses/malware. The pen drive once submitted shall not be returned.  |   | Tender Clause prevail<br>Tender Clause prevail   |
| 3          | 16       | 5.3.1 (g)                                | Power of attorney   | Bidder requests to accept Letter of Authority in place of Power of Attorney for this Bid.   | Tender Clause prevail  |
| 4          | 10<br>18 | 1.3<br>8.5                               | Duration of the Work 36 Months<br>Award Decision :<br>Clause no. 8.5 : The Contract shall initially be placed for a period of one year and shall be renewed next one year based<br>on performance of the vendor as reviewed by the officer-in-charge of the project from BRPL. The decision of officer-in-<br>charge/competent authority in this regard shall be final and binding on the vendor.   | Bidder requests to provide clarity on the Contract Period as the same differs in the Tender document.   |  |
| 5          | 10       | 1.5                                      | Only DD shall be accepted for tender fees.  | Bidder requests to accept Online payment method as well via NEFT/ RTGS for the Tender Fee   | Tender Clause prevail Tender Clause prevail  |
| 6          | 11       | 3.1                                      | The bidder shall furnish, as part of its bid, an EMD of the requisite amount. The EMD is required to protect the<br>Company against the risk of Bidder's conduct which would warrant forfeiture. The EMD shall be denominated in any of<br>the following forms:<br>(a) BG from nationalized / Scheduled Bank, as per the format annexed in the tender document ,in favour of BSES<br>Rajdhani Power Limited valid for 6(six) months from original due date of bid submission.<br>(b) Fixed Deposit (lien marked in favor of BSES RAJDHANI POWER LTD) valid for 6(six) months from original due date of<br>bid submission. | Payment.<br>Bidder requests to accept Online payment method as well via NEFT/ RTGS for the EMD Payment  |  |
| 7          | 17       | 7.1                                      | Company intends to award the business on a lowest bid basis, so bidders are encouraged to submit the bid<br>competitively.  | Bidder requests to clarify the Award Criteria for this RFP, whether the lowest Bidder after the<br>conduct of Reverse Auction will be awarded the Business or will the Bidder be selected basis the<br>Price Bid submitted by the Bidder. | Tender Clause prevail.<br>RA is mandatory, successful bidder will<br>be evaluated post RA.                                 |
| 8          | 17       | 7.3                                      | The Company reserves all the rights to award the contract to one or more bidders who meet the execution requirement<br>or nullify the award decision without assigning any reason thereof.  | Bidder requests to award the contract to only one Bidder to meet the execution requirement as<br>per the RFP Scope of work.   | Tender Clause prevail  |
| 9          | 30       | 6.2                                      | The CPBG shall be of 10% (Ten percent) of initial annual contract value inclusive of taxes & duties and shall be valid till<br>agreement period plus three (3) months towards claim period or latest RBI guidelines (if any) regarding claim period,<br>whichever is higher.  | Bidder requests to revise the CPBG to 3% of the annual contract value.  | Tender Clause prevail  |
| 10         | 46       | 26.3                                     | TREMINATION BY COMPANY FOR CONVENIENCE The Company shall, in addition to any other right enabling it to<br>terminate the Contract, have the right to terminate the Contract at any time without assigning any reason, by giving a<br>written notice of minimum 30 days to the Contractor. The Contract shall stand terminated on the date as per the notice<br>but such termination shall be without prejudice to the rights of the Parties accrued on and before the date of<br>termination.   | The contract is for 3 Years and the same can not be short closed with 1 months notice stating<br>convenience. This clause should either be eliminated or exit penalty to the tune of remaining<br>period be added.                        | Tender Clause prevail  |
| 11         | 65       | 6  | RA is mandatory. The bids will be evaluated commercially based on the total all inclusive price. RA methodology will be informed separately to all the qualified bidders.   | Bidder requests to provide clarity on the criteria basis which the Bidder will be awarded the<br>Contract.  | Tender Clause prevail  |
| 12         | 63       | E)                                       | NDA Clause: The successful bidder has to sign the 'Non-Disclosure Agreement(NDA)' on Rs. 100/- stamp paper (Non<br>Judicial) from their competent authority as a compliance for the 'Non-Disclosure Agreement' in line with BRPL IT<br>Security Policy, refer Format 4.3. Purchase orders will not be placed without entering into above NDA.   | Bidder requests to confirm whether 'FORMAT 4.3 NON-DISCLOSURE AGREEMENT' is to be<br>submitted at Bid submission stage.   |  |
|            | 81       | FORMAT 4.3                               | FORMAT 4.3 NON-DISCLOSURE AGREEMENT   |   | Each page of Tender documents to be<br>submitted signed & Stamped  |
| 13         | -        | -  | -   | Bidder requests to provide the Delivery timelines/ Delivery Schedule for this RFP.  | Post DOT approval the same needs to<br>be completed within 3 days as New<br>TSP toll free number would be pre<br>activated |
| 14         | 13       | Pre-qualification Commercial criteria    | Bidder must provide proof of having solvency of an amount equal to Rs 1 Crore from any nationalized/ scheduled<br>commercial bank. It should not be older than 30 days from the date of submission of Techno Commrcial Bid.   | Bidder requests to remove this requirement and if this is required, please share the Solvency format for this RFP.  | Tender Clause prevail.<br>To be issued by Bank   |
| 15         | 14       | ii.                                      | Bidder to submit UDIN based CA Certificate showing NIL dues towards Statutory Liabilities, including GST, Taxation, PF,<br>ESI or any other dues Statutory in nature for the period upto 31.05.2023, herein collectively called as "Statutory dues"<br>and there is no liability over the bidder relating to deposition of such statutory dues.   | Bidder requests to share the CA Certificate format as required for this RFP.  | Tender Clause prevail  |

|    |          |   |  | Kindly remove this point. As Vi is an reputed Telco with ISO 27001 accrediations. Where Vi  |   |
|----|----------|---|--|---|---|
| 16 | 61       | C)7   | BRPL may, at its sole discretion appoint third party for auditing the activities of onsite operations provided by TSP.   | comply and are monitored by all rules & regulation that are directed and layed by DOT & TRAI guidelines. Hence no 3rd party Auditing will be allowed in our premises.   | Tender Clause prevail   |
| 17 | 61       | B)2   | New TSP to coordinate with DOT for reconfiguring 19123 from existing TSP   | Kindly remove this point. As per process and guidelines, BSES need to co-ordinate with DOT<br>directly and share all relavant and required written document with them. Once done then ask<br>DOT to share the change request information with all Telcos. Once done, Vi will coordinate<br>internally within OSP and speed up the process. However as per experience Min 2-3 Weeks are<br>required for private telcos and Min 6-8 Weeks are required for Govt supported Telcos. However<br>we will try our best to expedite the process,but this period cannot be considered as Downtime<br>or any Service Fault. | BRPL will initiate & seek Change<br>Request (CR) from DOT. Post release<br>of CR TSP to ensure change is<br>implemented. This may also entail<br>coordination with DOT for call |
| 18 | 61       | C)9   | Bidder to provide Online Portal real-time monitoring of call volumes with forwarding response. This portal should also<br>provide option to manage the toll free number including call forwards. MIS & data extraction capable of providing the,<br>Date-wise A party, B-party. Monthly invoice should be accompanied with incoming & BSES Rajdhani Power Ltd.<br>TSP to maintain the record of all calls at least for a period of one year. The bidder should retrieve and provide the<br>required data to BRPL within 24 hours of receiving request in this regard at no cost. This portal will also allow for logging<br>and tracking complaints. | Online portal provides facility to download CDRs for 1 month with D-1 days. Incase customer<br>needs CDR beyound 1 month, request to be raised via service manager.   | Accepted  |
| 19 | 62       | D)1.3   | Penalty clauses  | TFS down due to landing PRI/MSISDN not working should not be considered for SLA assessment  | Accepted  |
| 20 | 12       | 4   | Bidder will assign a dedicated Account Manager who will provide the management interface facility and has the<br>responsibility for managing the complete service delivery during the contractual arrangement between BRPL and<br>Bidder. Account Manager will be responsible for preparation and delivery of all monthly/weekly reports as well as all<br>involcing relating to the service being delivered.  | As per Vi workflow. Vi will assign Account Manager (AM), Solution Manager (SM), Service<br>Delivery Manager (SDM) & Technical Service Manager (TSM). AM will lead the business part.<br>SDM would look after delivery of service.TSM would ensure the service assurance post delivery.  | ОК  |
| 21 | 15       | 6.2   | Technical bid documents along with commercial terms and conditions shall also be submitted in Pen Drive  | Instead of Pen Drive can we share the documents via Myshare, which would be more secure.  | Tender Clause prevail   |
| 22 | 17       | 7.5   | The abnormally higher or abnormally lower bids shall not be considered with respect to estimated cost.   | How will you define the abnormality price. Is there any benchmark.  | Tender Clause prevail   |
| 23 | 18       | 8.5   | The Contract shall initially be placed for a period of one year and shall be renewed next one year based on performance<br>of the vendor   | Is this 1yrs contract or 3 yrs contract, will it effect the PBG amount or percentage.   | Tender Clause prevail   |
| 24 | 21       | 1.6   | The company reserves the right to split the order among various successful bidders in any manner it chooses without<br>assigning any reason whatsoever   | Need clarity.   | Tender Clause prevail   |
| 25 | 61       | B)1   | Migrating Toll Free Number (TFN) 1800119122 to new TSP   | Kindly Remove this point. As it is not possible to Migrate the existing number. Vi will be<br>providing a fresh TFS number where BRPL needs to ask the DOT to migrate the Short code<br>19123 to new Vinew TFS number   | Short code to remain the same 19123<br>and new TFS in backend to be<br>activated by New tsp   |
| 26 | 14       | d)  | The bidder should enclose performance certificates in support of relevant experience.  | Need clarity on this point. However we would provide the relevant PO copy for relevant<br>experience  | Tender Clause prevail   |
| 27 | 10       | 1.3   | Earnest money Deposit-Rs 4,38,000/   | Please waive off the EMD  | Tender Clause prevail   |
| 28 | 12       | 4   | Bidder will assign a dedicated Account Manager who will provide the management interface facility and has the<br>responsibility for managing the complete service delivery during the contractual arrangement between BRPL and<br>Bidder. Account Manager will be responsible for preparation and delivery of all monthly/weekly reports as well as all<br>invoicing relating to the service being delivered.  | Dedicated manpower can be deployed during project delivery, all the reports and delivery are<br>automated and does not require a dedicated Manpower   | Tender Clause prevail   |
| 29 | 65       | UNIT OF CHARGING/PULSE                                | Per Second pulse   | If the price BID is required in per second pulse, will need the call volume to determine the PBG amount.  | 1 Cr minutes p.a.   |
| 30 | 62       | 1.2   | SLA 99.9%  | Bidder requests to review & revise the SLA uptime requirement as the same is very stringent as<br>per industry standards.   | Tender Clause prevail   |
| 31 | 12<br>14 | Pre-qualification Commercial<br>criteria<br>i.<br>ii. |  | Bidder requests to accept the CA Certificate issued for a BSES group company in this month for another similar Tender.  | Tender Clause prevail.  |
| 32 | 67       | 11<br>12<br>13  | 11 Vendor Email ID<br>12 No. of Manpower on payroll (Executive/Skilled/Semi-Skilled/Un-skilled)<br>13 No. of Contractual Manpower (Executive/Skilled/Semi-Skilled/Un-skilled)  | Description mentions '-' and hence is Not Applicable as the same is not relevant for the SOW<br>being bid for. Please confirm our understanding.  | Tender Clause prevail.<br>Only for information  |
| 33 | 14       | ii.   | Bidder to submit UDIN based CA Certificate showing NIL dues towards Statutory Liabilities, including GST, Taxation, PF, ESI or any other dues Statutory in nature for the period upto 31.05.2023, herein collectively called as "Statutory dues" and there is no liability over the bidder relating to deposition of such statutory dues.  | Bidder requests to remove this requirement.   | Tender Clause prevail   |
| 34 | 27       | 27  | 27. THE COMPANY'S RIGHT TO VARY QUANTITIES<br>The Company reserves the right to vary the quantity i.e. increase or decrease the Numbers/quantities without any<br>change in terms and conditions before the award of Contract. Further BRPL may increase or reduce the area/ scale o<br>operations / increase or decrease the Numbers/quantities after the start of work execution under the contract and the<br>size of contract / contract value shall be adjusted accordingly. In case of decrease in base resources decided mutually<br>then contract value will be adjusted accordingly.  | said Tender are being met within the agreed timelines. We can consider a minor percentage of<br>variation in the quantity with regards to the numbers / quantities, since the same can be   | Tender Clause prevail   |

| 35 | 40                               | 14   | 14. INSPECTION & QUALITY CONTROL<br>Inspection shall be performed by BRPL or its appointed authorized inspection agency. The contractor at his sole<br>expenses shall correct defective works. Such rectification needs to be done / completed within the timelines specified<br>by BRPL   |  |   |
|----|----------------------------------|------|--|--|---|
| 36 | 45                               | 26.1 | 26.1. TERMINATION BY COMPANY FOR NON PERFORMANCE<br>During the course of the execution, if at any time the Company observe and forms an opinion that the work under the<br>order is not being performed satisfactory and the performance of the Contractor not found satisfactory, the Company<br>reserves its right to cancel/ terminate this Agreement giving minimum 30 days' notice without assigning any reason and<br>the Company will recover all damages including losses occurred due to loss of time from the Contractor.  | Any termination of contract by the Purchaser should only be due to breach of the terms of<br>contract signed between Parties and giving the right to clarify the party in breach on the<br>concerns raised therein. Views or decisions taken arbitarily wouldn't be appreciated as the same<br>is not taken judiciously and giving both parties the right justify their position in this matter. |   |
| 37 | 56                               | 42   | 42. ASSIGNMENT& SUBLETTING<br>The Contractor shall not, without company's prior consent in writing assign or sublet or transfer any portion of services<br>awarded to the Contractor as envisaged herein and falling under this contract. Moreover, any such consent shall not<br>relieve the Contractor from any obligation, responsibility, or duty under this Contract.   |  |   |
| 38 | 57                               | 47   | 47. THE COMPANY'S RIGHT TO VARY QUANTITIES<br>The Company reserves the right to vary the quantity i.e. increase or decrease the Numbers/quantities without any<br>change in terms and conditions during the execution of the Order. BRPL may increase or reduce the area/ scale of<br>operations after starting of execution of the contract and the size of contract may be adjusted accordingly.   |  |   |
| 39 | 5.3.3                            | 12   | 5.3.3 FINANCIAL BID EVALUATION THROUGH REVERSE AUCTION   | Kindly confirm will there be any RA at later stage to select the bidder?   | RA is mandatory, successful bidder will be evaluated post RA.   |
| 40 | ANNEXURE II : BIDDER'S DETAILS   | 58   | 35.0 Present Order Booking (Rs Cr.)  | Being a retail product company its not possible to provide such information. Kindly<br>remove this requirement from the form   | Tender clause prevail   |
| 41 | ANNEXURE – II : BIDDER'S DETAILS | 58   | 12 No. of Manpower on payroll (Executive/Skilled/Semi-Skilled/Un-skilled)<br>13 No. of Contractual Manpower (Executive/Skilled/Semi-Skilled/Un-skilled)  | Being a retail product company its not possible to provide such information. Kindly<br>remove this requirement from the form   | Tender clause prevail   |
| 42 | ANNEXURE - II : BIDDER'S DETAILS | 58   | 33 Bank Guarantee Limit (in Cr.)<br>34 Over Draft/Cash Credit Limit (in Cr.)   | Being a retail product company its not possible to provide such information. Kindly<br>remove this requirement from the form   | Tender clause prevail   |
| 43 | Attachment A                     | 60   | B) Orders Under Execution  | Being a retail product company its not possible to provide such information. Kindly<br>remove this requirement from the form   | Tender clause prevail   |
| 44 | C) Specifications:               | 50   | Online Application / portal access required for real-time monitoring of call volumes with forwarding response.<br>MIS & data extraction capable of providing the, Date-wise A party, B-party. TSP to maintain the record of all<br>calls at least for a period of one year. The bidder should retrieve and provide the required data to BYPL within<br>24 hours of receiving request in this regard at no cost. This portal will allow for logging and tracking<br>complaints.   | Requesting to remove this clause. It is not available to provide the real time monitoring<br>portal and records of call for the period of one year. MIS details can be provided as a<br>part of the the physical bill copy.  | Online access is required at D-1<br>for at least 30 days data.<br>Historic data (upto minimum 12<br>months) to be provided within<br>24 hrs of request. |
| 45 | Others                           |      |  | TFN number requires termination to physical number. Currently BSES is using PRI/SIP<br>from Airtel, TATA & Jio. Same PRI/SIP will be used to terminate the new TFN.  | YES   |
| 46 | 6.4                              |      | 6.4. The Company shall reserve the right to invoke the bank guarantee unconditionally and without recourse to<br>the Contractor, if there is failure to perform any part of the Contract for whatsoever reason. This clause is<br>pertaining to performance of contractual obligations and the decision of Company shall be final in this regard.  | For any performance issue, Customer to provide a cure period of 90 days for rectification<br>of the Failure, in the event the Bidder fails to rectify the failure within the cure period, the<br>Bank guarantee can be invoked.  | Tender Clause prevail   |
| 47 | 8                                |      | 8. PENALTY   | Bidder shall not be liable for any penalty for events outside the reasonable control of the<br>Bidder, or for delays arising due to reasons attributable to the Customer.<br>Kindly confirm  | Tender Clause prevail   |
| 48 | 10                               |      | 10. LIQUIDATED DAMAGE  | Bidder shall not be liable for any delay arising due to events outside the reasonable<br>control of the Bidder, or for delays arising due to reasons attributable to the Customer.<br>Kindly confirm   | Tender Clause prevail   |
| 49 | 43                               | 21.3 | 12.3. It shall also be the Contractor's exclusive responsibility to obtain those requisite approvals, permits or licenses required for the performance of the Services which needs to be obtained by the Company. However, the cost of obtaining such permits, approvals and licenses shall be borne by the Company. Company shall provide reasonable assistance to the Contractor in applying for and obtaining such permits, licenses or approvals. Any delay in obtaining any such permits, licenses and approvals shall not relieve the Contractor from any of its obligations under the Contract. | Bidder cannot obtain approvals on behalf of the Customer. Each party to obtain its<br>requisite approvals and licenses.<br>Kindly confirm  | Tender Clause prevail   |
| 50 | 14                               |      | 14. EVENTS OF DEFAULTS   | For any event of defaults, Customer to provide a cure period of 90 days for rectification<br>of the Failure, in the event the Bidder fails to rectify the failure within the cure period, the<br>Bank guarantee can be invoked.  | Tender Clause prevail   |
| 51 | 14.5                             |      | 14.5 In the event Company terminates this Contract, in whole or in part, on the occurrence of any event of default, Company reserves the right to engage any other vendor or agency to complete the Contract or any part thereof, and in addition to any other right Company may have under the Contract or in law including without limitation, including the right to penalize for delay under clause "Liquidated Damage" of this Contract, the contractor shall be liable to Company for any additional costs that may be suffered/borne by Company for the execution of the Contract.              | Risk purchase clause is not applicable. Request deletion.  | Tender Clause prevail   |
| 52 | 15                               |      | 15. RISK & COST<br>If the Contractor fails to execute the work as per specification/Agreement/as per the direction of Engineer-in-<br>change within the scheduled period and/or even after the extended period, the company shall be having the<br>right to cancel/terminate the agreement and the company reserves the right to get the work executed from any<br>other source at the Risk & Cost of the Contractor. The Extra Expenditure so incurred along with overhead<br>charges @15% shall be debited to/recovered from the Contractor.   | Risk purchase clause is not applicable. Request deletion.  | Tender Clause prevail   |

|          |    |   | -  |  |  |
|----------|----|---|--|--|--|
| 53       | 16 |   | <ol> <li>LIMITATION OF LIABILITY</li> <li>The Contractor's liability (except Third Party Liability; covered under the agreement and addendums thereto)<br/>for all damages, losses, acts or omissions, howsoever occasioned, shall not, at any time exceed an amount<br/>equivalent to Contract Value.</li> <li>Notwithstanding anything stated in the agreement, the limitation of Liability shall not be available/applicable<br/>in case of wilful default/breach/negligent act/misconduct on the part of the Contractor and/or its employees.</li> </ol>   | Request deletion of clause 2, as it is very broad and nullifies the limitation of liability<br>clause.<br>We can however accept to the following exclusions:<br>i) any breach of applicable law by the Contractor,<br>ii) or in any event of death or injury caused by contractor<br>iii)any damage to tangible property of the customer caused by negligent act of the<br>contractor.<br>Request modification.  | Tender Clause prevail  |
| 54       | 28 |   | 28. ASSIGNMENT BY THE COMPANY  | Any assignment will be subject to execution of CAF, CF and any other regulatory<br>documents as required.  | Tender Clause prevail  |
| 55       | 33 |   | 33. DISCLOSURE OF RELATIONSHIP<br>The Contractor acknowledges& undertakes that the Contractor or any partner of the Contractor or director of<br>the Contractor is not related to any of the officers of the Company or the Company's Representative, or<br>alternatively, is a close relative of an officer of the Company or the Company's Representative and has no<br>financial interest/stake in the Company's business. The Parties agree that breach of the above provisions shall<br>entitle the Company to terminate the Contract under Clause 23, without payment of any compensation to the<br>Contractor. The Contractor agrees and acknowledges and shall ensure that its employees, directors and<br>partners do not develop any such interest during the Contract Period. | Kindly remove this clause - as for such large organization its not possible to confirm   | Tender Clause prevail  |
| 56       |    |   | FORMAT – 4.1<br>NON-DISCLOSURE AGREEMENT   | Request to make the NDA mutual, wherein both parties confidentiality is safeguarded.   | Tender Clause prevail  |
| 57       | 7  |   | NON-DISCLOSURE AGREEMENT 7. The term of this Agreement is 3 years from the date of execution of this Agreement. However, the obligation to maintain confidentiality of the Disclosing Party's information shall survive the termination of this Agreement. Any violation of this agreement may lead to termination of all the relations with the Receiving party and black listing' debarring of the Agency for future engagements.  | Perpetual confidentiality obligation is not acceptable. The confidentiality obligation to<br>survive for a period of 2 years post expiry or termination if this agreement.<br>Request modification.  | Tender Clause prevail  |
| 58       |    |   | Additional clause proposed by TSP  | Customer to execute CF, CAF and any other regulatory documents as required.  | YES  |
| 59       | 13 | Pre-qualification<br>Commercial criteria                          | The bidder should have net worth of Rs.1 Crore on the last day of the preceding financial year on the date of<br>bid submission. The bidder shall submit the Certificate of Net Worth duly certified by Chartered Accountant for<br>the last financial year i.e. FY 2022-23. The Net worth certificate must have UDIN Number.  | Request removal of this clause<br>Telecom industry is a very capital intensive and recovery of investment made takes time.<br>Since Net worth of established operators has no direct impact with the Services it<br>provides to its customers across India, hence Request deletion of this clause.   | Tender Clause prevail  |
| 60       | 13 | Pre-qualification<br>Commercial criteria                          | Bidder must provide proof of having solvency of an amount equal to Rs 1 Crore from any nationalized/<br>scheduled commercial bank.   | Bidder is an established Telecom service provider (Public Limited Organization) in India.<br>The Annual Report is published in public domain. Hence request removal of Solvency<br>Certificate requirement.  | Tender Clause prevail  |
| 61       | 14 | Other Requirements:   | iii. Detail of Banks & Fund & Non fund based Credit limit.   | Bidder is an established Telecom service provider (Public Limited Organization) in India.<br>The Annual Report is published in public domain. Hence the details asked cannot be<br>provided separately   | Tender Clause prevail  |
| 62       | 14 | Other Requirements:   | xii. Networth certificate issued by CA (along with UDIN no.) for the last three Financial Years.   |  | Tender Clause prevail  |
| 63       | 15 | 6. BID SUBMISSION   | 6.2. Technical bid documents along with commercial terms and conditions shall also be submitted in Pen<br>Drive  | Can this be submitted through email in a password protected file? Kindly confirm   | Tender Clause prevail  |
| 64       | 38 | 7. PAYMENT  | 7.4. All monitoring, measurement, billing & payment processes shall be on IT enabled platform of BRPL as<br>per Company's guidelines issued from time to time and bidders to ensure adherence.   | Request Clarity since the Billing shall be as per the system of the service provider being<br>a standard process.<br>for monitoring, link shall be provided y the successful bidder  | Tender Clause prevail  |
| 65       | 39 | 9. TIME ESSENCE OF<br>CONTRACT                                    | 9. TIME ESSENCE OF CONTRACT  | Request you to specify the Completion period in days / weeks since it is not mentioned in the said RFP   | post DOT approval the same<br>needs to be completed within 3<br>days as New TSP toll free number<br>would be pre activated |
| 66       | 40 | 10. LIQUIDATED<br>DAMAGE  | <ul> <li>a) Equivalent to charges for completion /rectification of work plus 30% overhead charges, which will be<br/>recovered from the Contractor's invoice/outstanding payment/CPBG;</li> </ul>  | The clause is very vague and also the penalty it exorbitantly high. Need clearly defined<br>clause and also the penalty should be reduced drastically  | Tender Clause prevail  |
| 67       | 42 | 18. PENALTY FOR NON-<br>COMPLIANCE OF<br>STATUTORY<br>REGULATIONS | If any non-compliance of any Statutory Obligation is observed then an amount equivalent to 1.5 times of the value of the non-compliance will be retained from outstanding (monthly) payment bill,  | Cause and also the periary should be reduced drastically<br>Retention amount from outstanding bills is not agreeable. Request removal of this<br>clause  | Tender Clause prevail  |
| 68       | 42 | 19.4. PENALTY FOR<br>MISCONDUCT                                   | <ul> <li>(a) The penalty to be imposed in case of misconduct shall be as follows:</li> <li>In case of any misconduct as defined above penalty of Rs 5000/- per incident shall be levied.</li> <li>(b) In case of multiple incidences of Misconduct:</li> <li>1) 4 complaints per annum OR</li> <li>2) More than 1 complaint in a quarter</li> <li>An additional penalty of Rs 20,000/- shall be levied and possible termination of the contract.</li> </ul>  | The bidder participating in this high value tenders are Established and reputed<br>organizations providing its services across India to all its customer. Such bidders are also<br>having Quality & Regulatory policies under which they provide services. Hence putting<br>such penalties are uncalled for. Request removal of this clause<br>In case of rare incidence, if BRPL finds any such instance then BRPL should highlight<br>the same to the successful bidder and find out mutually agreed resolution on the same. | Tender Clause prevail  |
| 69       | 45 | 24. RISK & COST   | If the Contractor fails to execute the work as per specification/Agreement/as per the direction of Engineer-in-<br>change within the scheduled period and/or even after the extended period, the company shall be having the<br>right to cancel/terminate the agreement and the company reserves the right to get the work executed from any<br>other source at the Risk & Cost of the Contractor. The Extra Expenditure so incurred alongwith overhead<br>charges @15% shall be debited to/recovered from the Contractor.   | This line in this clause is not agreeable. Request removal of the same   | Tender Clause prevail  |
| 70       | 45 | 26.2. PREMATURE<br>TERMINATION                                    | (v) The Company shall be entitled to deduct from any money due or to becomes due to the Contractor, money<br>paid or payable by way of compensation as aforesaid or cost or expenses in connection with any claims<br>thereto. The Contractor shall abide by the decision of the Company as to the amount payable by the<br>Contractor under the provision of this clause.   | Deduction of any amount from money due to contractor is not agreeable. Request<br>removal of this clause   | Tender Clause prevail  |
|          |    | 36. CONTRACTOR'S  |  | This section is not applicable to the SOW of this RFP ssince there is no manpower<br>deployment required permanently in the premises of BRPL for the fulfillment of this   | Tender Clause prevail  |
| 71       | 54 | OBLIGATIONS   | 36. CONTRACTOR'S OBLIGATIONS   | project.   | Tender Clause prevail  |
| 71<br>72 | 55 | OBLIGATIONS<br>38. INDEMNITY<br>39. SECRECY &                     | 36. CONTRACTOR'S OBLIGATIONS<br>38. INDEMNITY  | project.<br>Shall be applicable mutually   | Tender Clause prevail  |

| 74 | 57 | 51. VENDOR CODE OF<br>CONDUCT | 51. VENDOR CODE OF CONDUCT   |  | Tender Clause prevail  |
|----|----|-------------------------------|--|--|--|
| 75 | 61 | Background:                   | 2. We propose to migrate Toll Free Number (TFN) 1800119123 to a new TSP.   | Migration will be possible to the new Toll Free Number Purchased & it will be done by<br>DOT, which is in the SOW of BRPL  | Fomalities of letter would be done<br>by BRPL and follow up and faster<br>processing to be done by new TSP |
| 76 | 61 | Desired Activity / Outcome    | <ol> <li>Maximum allowable disruption of 30 mins during switchover from old TSP to new TSP.</li> </ol>   | The control of the same would be with DOT however the old number can remain active<br>alongwith the new Tollfree Number to ensure seamless migration. BRPL to send the<br>request letter to DOT for the same | Short code to remain the same<br>19123 and new TFS in backend to<br>be activated by New tsp                |
| 77 | 61 | Specifications:               | <ol> <li>7. BRPL may, at its sole discretion appoint third party for auditing the activities of onsite operations provided by<br/>TSP.</li> </ol>  | Since this is a cloud based solution, hence this point is not applicable   | ok   |
| 78 | 61 | Specifications:               | 9. Bidder to provide Online Portal real-time monitoring of call volumes with forwarding response. This portal should also provide option to manage the toil free number including call forwards. MIS & data extraction capable of providing the, Date-wise A party, B-party, Monthly invoice should be accompanied with incoming & outgoing call details. TSP to maintain the record of all calls at least for a period of one year. The bidder should retrieve and provide the required data to BRPL within 24 hours of receiving request in this regard at no cost. This portal will also allow for logging and tracking complaints. |  | ok since inception records should be availble on request basis   |
| 79 | 62 | Penalty                       | 1.2. For every uptime less than 99.90% penalty shall be levied based on the following table :  | The downtime shall be considered from the time the complaint SR is raised in the<br>Successful Bidders System  | ok   |
| 80 | 63 | Reporting Procedures          | The Team Lead of Bidder's will prepare and distribute SLA performance reports in an agreed upon format by<br>the 10th working day of subsequent month of the reporting period. The report swill include —actual<br>versus target, SLA performance, variance analysis and discussion of appropriate issues or significant events.<br>Performance reports will be distributed to BRPL Call Center Team.  | All the requisite reports are availabel on Online Portal link which shall be shared by the<br>Successful Bidder  | ok   |
| 81 | 65 | SECTION -VI: PRICE BID        | Per Second pulse   | Request BRPL to make it "60 Second Pulse"  | Tender Clause prevail  |