

Tender no. CMC/BR/20-21/SV/AR/AN/883 Spaces for Telecom Tower (Cell on Wheel tower) for Enhancement of Mobile (Cellular) Network at Selected Locations in BRPL

Corrigendum -1: Clarification to bidder's

JIO clarification

Sr.No.	Point	Description as per Bid document	Queries	BRPL clarification
1.	List of Sites put up in Re-Tendering	Only 34 Locations are put up for Cell on Wheel Installation	There are 44 Locations in which the Cell on wheel is installed & Commissioned. Would request to include the remaining 10 locations also as part of this tender, where Cell on Wheel is already installed & commissioned by Reliance Jio.	It is clarified that total 34 sites are offered under said tender document
2.	Reference clause no 1.3 Mandatory documents requirement for pre-qualification.	<p>Documents required:</p> <ol style="list-style-type: none"> 1. Audited balance sheet for the last three financial years (FY 17-18, FY 18-19 & FY 19-20). 2. CA Certificate 3. IP Infrastructure License. 4. Memorandum & Articles of Association of the Company 5. Pan No & GST No 6. UDIN No based turnover certificate issued by C.A for the last three Financial Years. 7. Premises Detail and addresses across India 8. And all the related documents. 	<p>Our Company Name has been changed from Reliance Jio Infratel Private Limited to Summit Digitel Infrastructure Private Limited and we have received the company name change letter from the ministry of Corporate Affairs.</p> <p>We would be enclosing all the documents pertaining to pre-qualification in the name of Reliance Jio Infratel Private limited as the Company name change on other credentials will be in process.</p> <p>Once we receive documents in the name of Summit Digitel Infrastructure Private Limited we shall submit the same. We shall submit an undertaking in this regard.</p>	As clarified during pre-bid meeting in case of Company name change which is in process, the bidders required to submit letter mentioning company name change detail in a Company's letter head along with the existing company detail

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3.	Sharing	Single Operator Sharing Allowed	<p>We also propose that since our company has the telecom infrastructure installed in the locations given in tender, we should be given first right to use the space as per bid winning rate (similar to first right of refusal).</p> <p>Further, till the time new structure gets ready, our existing COWs should be continued on the existing ongoing terms and conditions so that telecom services are not affected.</p>	<p>It is clarified that the space for COW tower will be given to the bidder quoted Highest rate for the location.</p> <p>The existing vendor shall remove their COW tower immediate basis to facilitate smooth handing over of sites to new bidder on conclusion of Contract.</p>
4.	Area Offered per Cow	20 to 25 Sq Mtr	Request correction in Section-4, Price format page No-33.	<p>It is clarified that maximum area offered by BRPL is 25 sqmtr. However bidder to specify area required as per their design. Any additional area utilized shall be charged extra on prorata basis.</p>
5.	Section-4 Price Format	The bid is required to be quoted per month per location	Request correction in draft agreement on Page-47 where it is mentioned as Rs _ per sq meter.	<p>PI note that price format specified is for Rs/month for each location. In the agreement price will be converted to Rs/Sq-mtr based on the price quoted.</p>
6.	Escalation %	4% annual escalation	We propose to modify the Tender as per recent DCB tender. (DCB tender has Annual rent revised upwardly by 10% after 5 years)	The terms and conditions of the Bidding Document prevail.
7.	CA certificate for last three year's turnover	As per tender this is additionally required apart from Audited balance sheet for the last 03 financial years.	Since we already are sharing Audited balance sheet for the last 03 financial years, this requirement can be eliminated as duplicate in nature.	The terms and conditions of the Bidding Document prevail.
8.	Organization Chart / No. of Employees / Premise Details	As per tender these details are required to be submitted.	We propose for removal of these details. This has no relevance as long as financial along with registration with DoT is given	The terms and conditions of the Bidding Document prevail.

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	and Address across India.			
9.	Tender Term/Period	6 Years	Tender terms to be increased to minimum 10 year and renewal of further 10 years in line with recent DCB tender.	The terms and conditions of the Bidding Document prevail.
10.	Submission date of Tender	04-01-2020	Request to extend the last submission date by 15 Days.	Last date of bid submission is extended to 11.01.2021.

Indus Tower Clarification

Sr.No.	Point	Description as per Bid document	Queries	BRPL clarification
1.	Contract period Clause 1.01	Contract period;	Contract period of 6 is less in view of the high Capex and less number of available operators. Agreement term should be initially for 9 years with an extension for 3 years.	The terms and conditions of the Bidding Document prevail.
2.	Scope of Contract Clause 2	Scope of License of Bidder; sub clause C	Agreement being for licensing the space to improve the network connectivity in BSES area, the clause restricting the number of operators per site to be One is not acceptable. Request you to delete this clause or amend the same as discussed in pre bid.	Considering space availability only one COW tower is permitted. The terms and conditions of the Bidding Document prevail.
3.	Scope of Contract; Clause 2	scope of License of Bidder; sub clause E(iv)	In this clause, instead of Word "Appoint an Architect", the word "Appoint a Nodal officer / Project Officer" should be used.	It is clarified that the Agency to appoint Nodal officer with knowledge of Engineering drawing to provide all the technical input

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4.	Scope of Contract; Clause 2	scope of License of Bidder sub clause (xxiii)	Clause makes reference to imposition of penalty for non adherence to SOPs of BSES. Please specify your SOP or put statutory compliances as per industry. Please provide copy of SOPs of BSES with respect to Telecom towers, else request to remove this clause.	BRPL SOPs are in compliance to safety, technical requirement specified by CEA/ Statutory Law/ Best Industry practices etc The terms and conditions of the Bidding Document prevail.
5.	General Terms of Granting License; Clause-2	Commencement of License Fee	Tower installation will take atleast 2 months.	The terms and conditions of the Bidding Document prevail.
6.	Instruction to Bidders; Clause-10	Bid Prices	Escalation of 4% every year is too high, we request to provide for an escalation of 5% every 3 years	The terms and conditions of the Bidding Document prevail.
7.	Draft License Agreement; Clause-4	License Fee	Please clarify if the license fee is to be quoted on per Sq. Ft or Per Sq. Mt. basis, major disconnect in this regard	Refer RFP clause 7 Payment terms. The price to be quoted in Rs/Month/ Location. The maximum area offered is 25 Sq-mtr. As per the COW tower design the agency specify area required for their tower. The quoted price used for calculation of Rs/Sq-mtr
8.	Draft License Agreement; Clause-7	Interest Free Security Deposit	Interest Free Security Deposit/ Performance Security shall be accepted in the form of DD/PO. BG to be included	It is clarified that Security Deposit shall also include Bank Guarantee. Accordingly the clause of read as DD/PO/BG

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9.	Draft License Agreement; Clause-7	deductions from Security Deposit	deductions will only be permitted in case the licensee is notified before and has failed to act on the notice by BSES	The terms and conditions of the Bidding Document prevail.
10.	Draft License Agreement; Clause-9	Alterations and Renovations	Since the telecom services operate on 24X7 basis, we request that Access to the licensee to the licensed premises should be granted on 24X7 basis and without any interruption. Clause in this regard to be added in the license agreement.	BRPL provide access to the site as per its Security policy for maintenance of COW tower by the Agency.
11.	Draft License Agreement; Clause-14	Surrender / Termination of License Agreement	Right to Surrender should be available to the Licensee if the Licensee is unable to build the tower at any licensed location due to any authority objection / public issue.	The terms and conditions of the Bidding Document prevail.
12.			Lock in Period should not be applicable in such case and no charges should be levied on the licensee.	
13.	Draft License Agreement	Draft of License Agreement	For ground survey and feasibility we need minimum 30 days hence you are requested to extend the bid submission date by 30 days.	Last date of bid submission is extended to 11.01.2021.

Section-VII: Annexure-1: List of location: Sr. no.34 "BSES ,66KV Grid S/STNIGNOU Campus, Maidangari" is duplicate /typo error. The site location read as

Andheria Bagh Service Station, Andheria Bagh, New Delhi	28.51066	77.1701	Andheria Bagh Service Station, Andheria Bagh, New Delhi
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