

<b>CORRIGENDUM 1</b>	Response to the pre-bid queries and change in tender conditions
<b>Date:</b>	08.04.2025
<b>BRPL NIT NO:</b>	CMC/BR/25-26/FK/CR/SL/1263 dated 22.03.2025
<b>Work:</b>	Award of Contract for providing Energy Bill Printing Services in BRPL

Response to Pre-bid queries				
S. No	Page No./ Clause No.	NIT Description	Bidder's Query	BRPL Reply
1	Pg no. 12 Clause 4.1	The bidder should have Continuous / Reel feed or advanced laser cut sheet printing facility with capacity of minimum 700 (or more) A4 pages per minute. Sufficient back up should be available to avoid any possibility of delay. Both are required to be functional at site at time of bid submission. Further the printer should have inbuilt document inspection system to check the front and back of the document are of the same consumer to maintain automated document integrity. Minimum print resolution of 600X600 dpi shall be available for variable data printing.	In the absence more participation The qualification criteria is getting compromised. New bidders get qualified and only the costing is evaluated. New bidders are given opportunities without analyzing their infrastructure capabilities and past records We request you to strictly adhere to these requirements by evaluating the infrastructure as well and rating bidders accordingly. Technical Rating to be done	Tender Conditions Prevails <b>Clarifications:</b> BSES prefer Continuous / Reel feed although Cut Sheet can also be considered providing the printing quality isn't compromised.
2	Pg no. 18 Clause	8.2. The Company reserves all the rights to award the contract to one or more bidders who meet the execution requirement or nullify the award decision without assigning any reason thereof. If the quantity is to be split, quantity distribution shall be in the manner detailed below: a) If the quantity is to be split among 2 bidders, it will be done in the ratio of 60:40 on L1 price. b) If the quantity is to be split among 3 bidders, it will be done in the ratio of 50:35:15 on L1 price	BSES prefer Continuous / Reel feed although Cut Sheet can also be considered providing the printing quality isn't compromised.	Tender conditions prevails. <b>Clarifications:</b> Allotment will be decided during award of contract
3	Pg. no. 66 Penalty II	The rate of 20% of invoice for the lot/billing cycle quantity that is not completed within the stipulated time. however, if the delay is beyond the control of the vendor,	As the delivery timelines for different categories of bills vary, the penalty should also be differentiated accordingly. It would be reasonable to set the penalty at 10% of the invoice value for the delayed lot only 20% is on the higher side.	Tender conditions prevails.
4	Pg. no. 46 Clause 26.1 Termination	During the course of the execution, if at any time the Company observe and forms an opinion that the work under the order is not being performed satisfactory and the performance of the Contractor not found satisfactory, the Company reserves its right to cancel/ terminate this Agreement giving minimum 30 days' notice without assigning any reason and the Company will recover all damages including losses occurred due to loss of time from the Contractor. After termination of the agreement, the Contractor shall immediately stop all activities related to the work terminated. This is without prejudice to other rights under the terms of contract. The Contractor shall hand over the Company all drawing/documents prepared for this contract up to the date of cancellation of order.	Both Party should get the rights to Terminate the Agreement by giving 30 days' Notice. It cannot be with BRPL only	Tender Conditions prevails

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5	Pg. no. 58 Clause 47	The Company reserves the right to vary the quantity i.e. increase or decrease the Numbers/quantities without any change in terms and conditions during the execution of the Order. BRPL may increase or reduce the area/ scale of operations after starting of execution of the contract and the size of contract may be adjusted accordingly.	If BRPL stops the printing due to any reason, then it will be acceptable. But Volume should not be transferred to other vendor without assigning any reason. If no Issues is reported, then volume should not be changed	Tender Conditions prevails . <b>Clarifications:</b> If there is no performance issue during the contract tenure, then area of work will remain same.
6	Pg. no. 62 Clause 2	Print and supply Blank pre-printed stationery for Energy Bills as per specifications mentioned in Work Order & sample approved	What type of pre-printed stationery has been asked in this point. Please clarify	SECTION -V SCOPE OF WORK -Page No 62 Contractor's Obligation Sl No-02 - Deleted from Scope
7	Pg. no. 62 Clause 12	Develop and implement the software at their end at their own cost for the translation of the billing data as provided by BRPL. The software shall provide for the translation of the billing data to be printed on the pre-printed stationery as approved by BRPL	There are more software changes; please ask for the rates for the software change request in price bid.	Development and implementation of software should be in the scope of bidder as mentioned in the NIT. There will be no separate line item for the same in the price bid. So tender condition prevails in this point.
8	Pg. no. 66 Clause 3	BRPL shall provide from time to time the layout of the pre-printed format on which the variable data to be printed and previous month stationery will not be used in next month, only 1% stationery can be used from old stock with prior approval.	There are many artwork change requests in a month, and the quantity for the stationery order is not placed at once. We are always asked to print stationery in parts instead of providing a single order. Please advise how many parts the order will be divided into so that we can provide the cost accordingly	Tender conditions prevails. BRPL has always suggested change in artwork after the existing stocks get completed .
9	Pg. no. 66 Clause 7	The artwork of the preprinted stationery will be provided to the Contractor at least 2-3 working days prior to the start of that month' billing cycle. Expected quantity will be provided by BRPL for the month. Stationery to be printed in minimum two lots for the month to avoid wastage of stationery	Please provide the artwork at least 6 days in advance, as the printed stationery remains wet, and the wastage percentage increases during variable data printing because the ink does not dry within 2-3 days	Tender conditions prevails.
10	Pg. no. 65 Clause 42	On-time delivery is the essence of the contract and must be adhered to. Bidder shall print and deliver the bills/newsletter/other material as designated by Company within following time limits from the time of receiving the billing data: •48 hours for SLCC Consumers, •24 hours for MLCC Consumers, •12 hours for KCC & GCC Consumers, •The E-bill mail will be sent within 18 hours from the time of receiving the billing data the delay in same will attract penalty.	For all categories of Bills SLCC, MLCC, KCC & GCC the same rates applicable then Delivery time should also be same. Please do 48 hours for SLCC and MLCC customers. And 24 hours for KCC, GCC & Email Customers. Or make a separate line item in price bid for each category of bills.	<b>Revised Clause No. 42 page no 65:</b> On-time delivery is the essence of the contract and must be adhered to. Bidder shall print and deliver the bills/newsletter/other material as designated by Company within following time limits from the time of receiving the billing data: •48 hours for SLCC Consumers, •24 hours for MLCC Consumers, •24 hours for KCC & GCC Consumers, •The E-bill mail will be sent within 18 hours from the time of receiving the billing data the delay in same will attract penalty.
11	Pg. no. 65 Clause 39	Frequency of SAMVAD (Page 3&4) is quarterly and may vary during the course of contract period as per the decision of competent authority of BRPL	Please confirm the months in which SAMWAD will be sent. Currently, it is being intimated on a random basis, which creates problems in maintaining the stationery.	SAMVAD will be printed once in a quarter. Same will be intimated 6-7 days before the start of billing cycles in each month.

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12	Pg. no. 62 Clause (4	KCC, GCC and MLCC monthly bills (for 1.27 lacs) to be delivered in envelope free of cost by vendors. However, the advertisement rights on envelop will be with the vendor and the content for the same shall be approved by competent authority of BRPL. Before printing of envelops vendor has to take the consent of BRPL official. Count of KCC, GCC, MLCC consumers 1.27 lacs is given in below table (Refer Annex. – VI-B). The quantity given is for the month of Dec’24, this count will increase month on month, In case if the vendor could not get the advertisement for three months constantly he may charge for the envelope. Presently bills for KCC, GCC and MLCC were not delivered through envelope. If in future, BRPL intend to deliver the same through envelope then rates for the same will be decided mutually at that time.	The contractor is not liable to bring the advertisements. BRPL will be charged for every envelope, regardless of whether it contains an advertisement or not. The envelope will not be provided free of cost. Kindly add line items separately	Tender conditions prevails. <b>Clarifications:</b> Currently bills for KCC, GCC and MLCC were not delivered through envelope. If in future, BRPL intend to deliver the same through envelope then rates for the same will be decided mutually at that time.
13	Pg. 67 Clause c	c. Green Color : E-Bill Consumers only.	Green Color – Separate data tag will be provided. Should e-bill consumers also be sent a physical bill? based on stationery types. Many Discom are using VDP color in place more stationary We recommend acquiring variable printing technology in full color, as the use of different types of stationery can lead to higher bill rates. In full-color VDP, the rates will not vary	Green Color – Separate data tag will be provided - <b>YES</b> . Should e-bill consumers also be sent a physical bill? <b>YES. (excluding paperless)</b> BRPL prefer only Green color stationery for Ebill only either physical or paperless.
14	Generic	Generic	Please provide clarity on future plans so that we can plan our resources and costing accordingly. Previously, double-sided VDP was being carried out, but after the tender, single-sided printing was considered. Understanding the long-term approach will help us optimize our processes and pricing. Additionally, regarding the target for emails, please specify the expected drop in volume that we should consider while quoting. Accurate volume projections will ensure better cost estimation and efficient planning. If there are any seasonal or periodic fluctuations expected, kindly share those details as well.	Bill printing will be done as per the scope mentioned in the tender. However, we planned to optimize the printing of physical bill and move towards e-bill. So, based on current data you can estimate your cost and quote us your best rate for efficient planning and cost optimisation.
15	Page no 72	Price Bid Format		Revised Price Bid Format Attached